

Central Arizona Chaptergram

PRESIDENT: Deanna Chew, CPCU
EDITOR: Anita Z. Johnson, CPCU

October 2004 Issue
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October Program

October 20, 2004

The luncheon speaker this month is Rina K. Rai of Iafraite and Rai Law Firm. Ms. Rai was born in Birmingham, England and was raised in central California. She attended the University of California at Riverside where she received her Bachelor of Arts degree in Liberal Studies in 1993. Ms. Rai attended Pepperdine University School of Law, where she obtained her Juris Doctorate degree in 1996. She also obtained a certificate in Alternative Dispute Resolution from the nationally recognized program at Pepperdine University School of Law where she sharpened her skills in the areas of mediation, arbitration and negotiation.

Ms. Rai is admitted to practice in Arizona and California and is experienced in the areas of construction defect, insurance defense, and civil litigation. Over the past 7 years, Ms. Rai has devoted a significant

portion of her practice in the area of construction defect litigation in both California and Arizona. Ms. Rai has represented over 100 contractors in complex litigation cases and has successfully negotiated settlements and dismissals for many of her clients. Ms. Rai is a member of the American Bar Association, California State Bar, the State Bar of Arizona, the Maricopa County Bar Association, the Arizona Association of Defense Counsel, and the Arizona Insurance Claims Association. She sits on the Steering Committee for the Maricopa County Bar Associates Construction Section and also is an executive counsel member of the construction section of the Arizona State Bar Association. Recently, Ms. Rai has co-authored the construction defect section of a new construction law book put out by the State Bar. Ms. Rai will provide an update on construction defect.

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Changes to Arizona's Producer Licensing Laws

Arizona's Producer Licensing Laws have changed this year, and if they affect you, it is important to familiarize yourself with the new requirements. For information on these changes, visit our Chapter's website at www.azcpcu.org and click on Regulation & Legislation. If you have any questions, contact our Legislation & Regulation Director, Linda Grubbs at lmgrubbs@aol.com or 602-390-8819.

In the CPCU world, October means one thing – **Annual Meeting** time! Kevin Norton and I will attend this year's gathering in Los Angeles on October 23-27, 2004 as representatives of the Central Arizona Chapter. I'll supply a report next month on the event and activities. I hope to see many, if not all, of our fourteen New Designees in Los Angeles!

And speaking of our New Designees, the Board welcomed this group into our chapter on October 6 with a luncheon at Sam's Café. While this group may be small in number, they are mighty in energy! What a bonus for our chapter to have this talent included in our company! **Congratulations and Welcome to our New Designees!**

Keeping with our "Get Involved" theme for this year, remember two upcoming Good Works activities where you can contribute–

- 1) **OLD SNEAKERS** will be collected at the October 20 luncheon and will then be recycled for highway resurfacing projects in Arizona, and,
- 2) **HOTEL TOILETRIES** will be collected at I-Day, November 18 and a local Brownie troop

will spend a morning creating toiletry shoeboxes for the homeless.

And keep in mind the 2005 NLI Task Force (Dorothy Harvey) and the Chapter 50th Anniversary Task Force (Dave Mathews) still have room and a need for your involvement, too!

Chapter member **Vicki Conrad** deserves a "Way to Go!" acknowledgement as she won movie tickets in a drawing from the Society for using and navigating the website! As Vicki said, it's nice to know you don't have to be on one of the coasts to win! Check out the national website, www.cpcusociety.org, (and our great website, too – www.azcpcu.org!) for the next on-line drawing and, who knows, maybe our chapter will win twice!

Happy October, everyone!

Deanna Chew, CPCU
Chapter President, 2004-2005



Good Works

STOP!



Don't Throw Out Those Old Tennis Shoes! – Nike and the City of Tempe are partnering to sponsor "Nike reuse-a-shoe."

- Bring in any type of your old, used sneakers to donate to this cause.
- These old shoes will be used for sport surfaces.
- They will be used for tennis & basketball courts as well as football & soccer fields.
- Instead of filling land fields, we will be filling our football fields!
- Please bring them to the October luncheon meeting.

Raffle – The raffle for October will be a \$25.00 gift certificate to Sports Authority.

Reminder for November – At I-Day in November, we will be collecting toiletries for the homeless and less fortunate. Since many of you travel quite a bit for work and/or pleasure, you may have toiletry items from various hotels. These items are very useful for the collection. Please bring in any type of toiletry item (not just from hotels). These may include such items as shampoo, deodorant, toothbrushes, toothpaste, lotion, soap, etc. Since I-Day is next month, you have plenty of time to start collecting these items.

Contest Winners!

To support the CPCU Society's 60th Annual Meeting and Seminars theme of "Reach for the Stars," we had a "Name the Stars" trivia contest at the September luncheon meeting. The four winners, who received a \$25.00 Westcor Visa gift certificate were:



- **Rob Novak**
- **Victoria Conrad**
- **Julia Talent**
- **Doug Zogby**

www.azcpcu.org

I-Day 2004

“Rescue, Response, Results: How Internal Change Affects the Bottom Line”

Thursday, November 18, 2004
Radisson Hotel
7171 North Scottsdale Road
8:00 am – 1:00 pm

Keynote Speaker: Paul E. Galanti, Commander, U.S. Navy (retired), is known as “The Attitude Adjuster.” Commander Galanti was a POW at the infamous Hanoi Hilton during the Vietnam war for almost seven years. His inspirational message has been given to over 1,300 groups. His bio can be read at www.nampows.org/pgbio.html.

Breakout Sessions: Paul E. Galanti will be followed by the following breakout sessions:

- FRAUD—Presented by Scott Shaw of NICB
- ARIZONA WORKERS COMPENSATION – A panel discussion of experts led by Don Smith, CPCU, President and CEO of the State Compensation Fund of Arizona.
- LEADERSHIP & PROFESSIONAL DEVELOPMENT—Presented by Bryan Dodge, a nationally known and dynamic motivational speaker.

Luncheon Speaker: Preston Westmoreland, well known local radio personality, formerly of KTAR radio, will discuss a variety of topics.

Continuing Education Program: Excess and Surplus Lines, presented by Chris Behymer, CPCU

Look for more details and registration information coming soon.

- **FOR THOSE OF YOU WHO GET THE CHAPTERGRAM VIA EMAIL, THE I-DAY REGISTRATION MATERIALS WILL BE COMING THIS YEAR VIA EMAIL.**

There will be a printable registration form to complete and return with your payment. Those who get the Chaptergram via U.S. mail will get their registration materials through the mail.

Any questions, please call I-Day Director, Rodney Ball at 480-951-3411.

Is Your Membership Contact Information Current? Are You Sure?

We appreciate that our Chapter members are keeping their contact information current with CPCU National. Keeping your e-mail information current is especially important in allowing us to quickly and cost-effectively contact you. Our monthly Chaptergram and other important information are sent using that information. Also, starting this year, I-Day registration will be sent via email.

It is a quirk of National’s database that your e-mail address cannot be sent to us electronically if you include every detail. A couple examples are if your postal address is long, or if you include a fax number for your contact information. Because of this, there are many members who have e-mail addresses that are not available to us. Please review your contact information. Visit the CPCU National website at www.cpcusociety.org or contact our Membership Director, Martin Beavers at martinb@azcalinsurance.com for questions or assistance.

Hurricane Facts



Since we are in hurricane season (obviously not in Arizona), here are a few interesting facts about Hurricanes.

- **Define the term Hurricane.** A tropical weather system characterized by pronounced rotary circulation with a constant minimum wind speed of 74 miles per hour (64 knots) that is usually accompanied by rain, thunder, lightning, and storm surge. Hurricanes often spawn tornadoes.
- **Which of the hazards from a hurricane is responsible for the most deaths?** Storm surge is the greatest threat to life and property. Historically, nine out of ten deaths are caused by storm surge.
- **When is the Hurricane Season?** The six month period from June 1st through November 30th.
- **Which was the deadliest hurricane in recorded history?** Galveston Hurricane of 1900 – over 6,000 people were killed by the storm surge.
- **Which was the costliest hurricane in recorded history?** Hurricane Andrew in 1992 – over 25 billion dollars in public expenditures. Does not include private insurance.
- **What portion of the United States is subject to threats from hurricane?** Coastal areas from Texas to Maine.



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Central Arizona
CHAPTER

SOCIETY



Officers and Directors

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Anniversary Task Force	Dave Matthews	480-657-8942	480-657-8945	dave_mathews@cinfin.com

Upcoming Events

October 20, 2004

Noon – October Luncheon Meeting
Rina Rai, Attorney/Partner
Iafraite & Rai Law Firm
Construction Defect Update
Phoenix Country Club

November 18, 2004

8:00am – 1:00pm – I-Day 2004
“Rescue, Response Results:
How Internal Change Affects
the Bottom Line”
Radisson Hotel, Scottsdale

December 15, 2004

Noon – December
Luncheon Meeting
Phoenix Country Club

Visit Our Chapter's Website www.azcpcu.org